



CBA CASE STUDY

MODERATOR:

Sarah Lagosh

Managing Director, Eastdil Secured

SPEAKERS:

Heather Brown

Executive VP, Capital Markets, CBRE

David Martel

Executive Managing Director, NEWMARK

CBA Case Study: Deal Making Before & After the Banking Crisis

Thursday, June 22, 2023

Location: The Foundation Room, 225 Franklin Street, Boston

Registration & Breakfast: 8:45 a.m. | Program 9:00 - 10:00 a.m.

Join CBA for a Case Study on Deal Making Before and After the Banking Crisis!

Walk through the life cycle of a deal using a pretend case study and with industry experts narrating their role in the scenario. You will learn why understanding the capital stack is so important in this uncertain lending environment. Topics for discussion include, Acquisition Price & Projected Returns, Debt Maturing in 2023, and Leasing.

CBA/GBREB Member \$60

Non-Member \$80

Space is limited.

[72 hour cancellation policy](#)

Please complete this form and return by

Monday, June 19, 2023

Return to Bethany Haynes at bhaynes@gbreb.com

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